


# Introduction to Blockchain and Smart Contracts

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# Agenda for today



What is « blockchain » ?

What are smart contracts?

Use cases

Q & A

# What is **BLOCKCHAIN** ?



# Five Technological Trends Are Driving Change

## BIG DATA ANALYTICS

Collecting and analyzing large amounts of data to uncover patterns, correlations and insights

## ARTIFICIAL INTELLIGENCE

Learning algorithms at the heart of technologies and systems

## BLOCKCHAIN

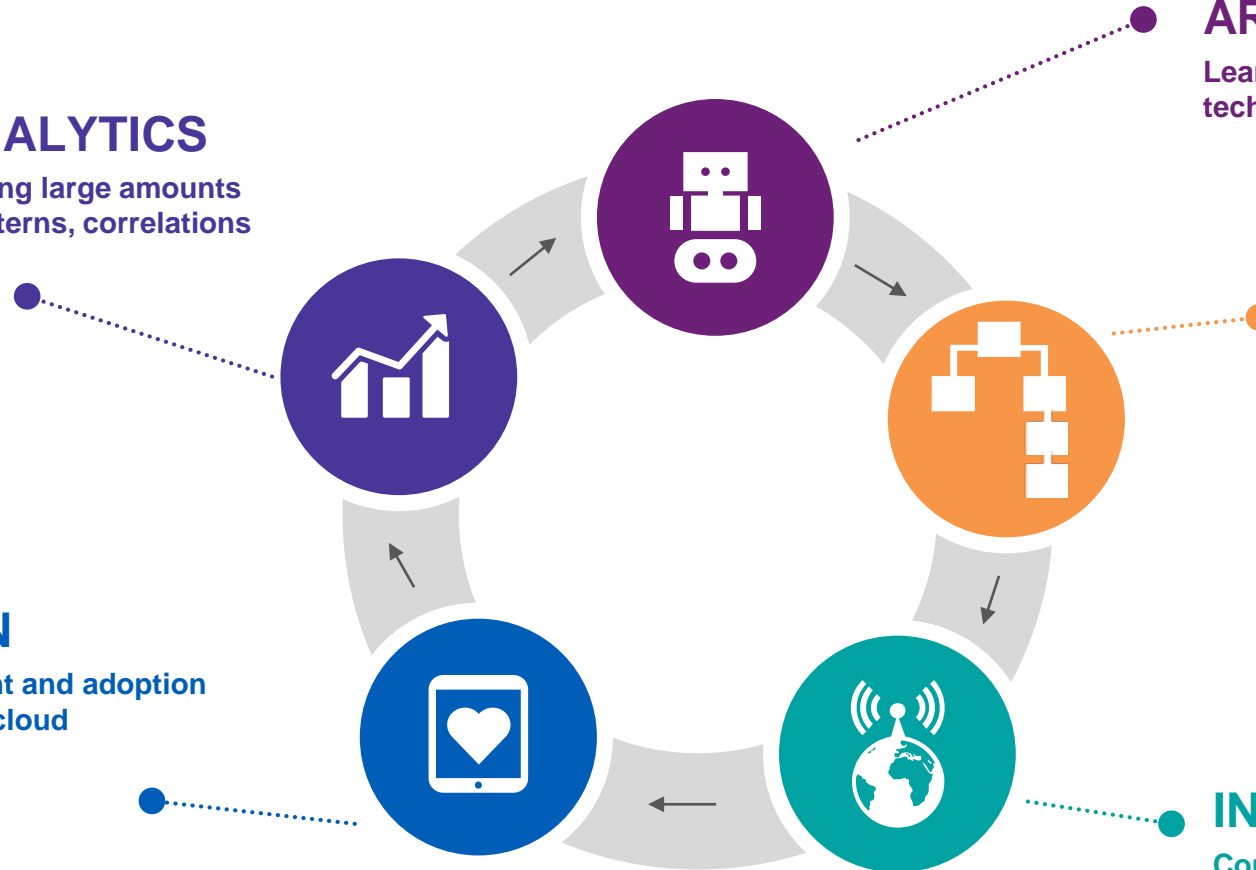
A distributed framework to establish trust, transparency and automation

## DIGITIZATION

The rapid development and adoption of social, mobile and cloud infrastructure

## INTERNET OF THINGS

Connecting the dots...



**The  
Economist**

OCTOBER 31ST–NOVEMBER 6TH 2015

[Economist.com](http://Economist.com)

Our guide to America's best colleges

Myanmar's free-ish election

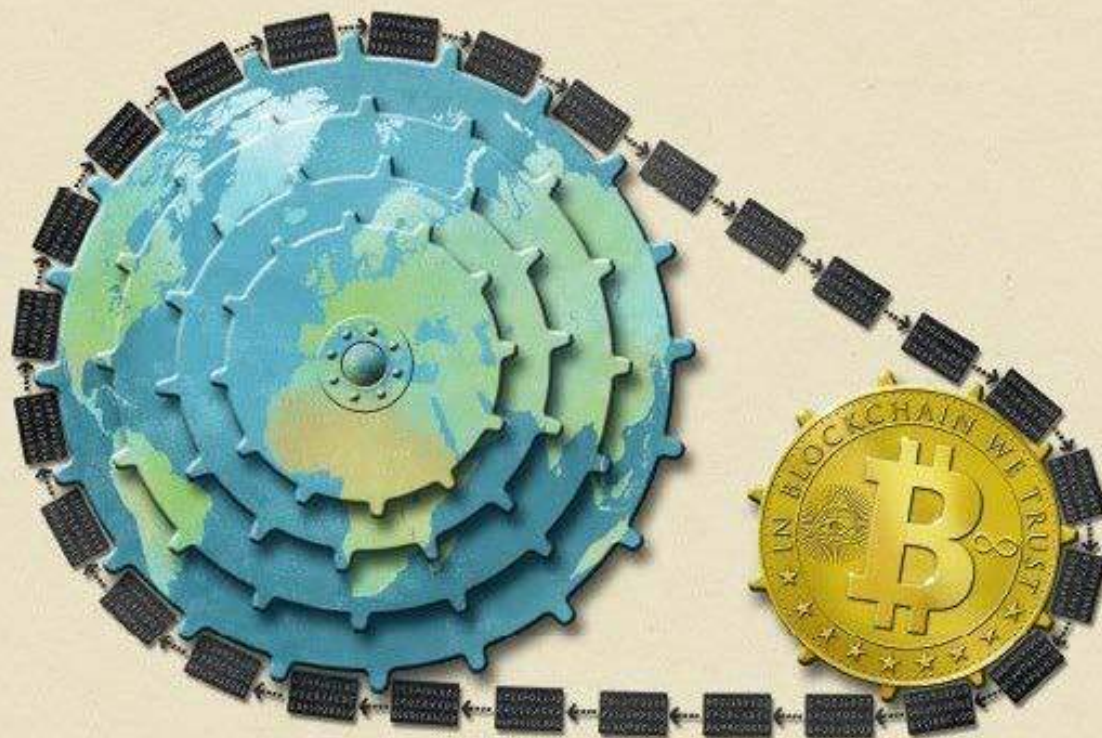
Those ever-creative accountants

America takes the fight to IS

Coywolves: the new superpredator

# The trust machine

How the technology behind bitcoin  
could change the world



Blockchain has been invented to  
**DECENTRALIZE TRANSACTIONS**

Blockchain has been invented to provide a  
**SINGLE SOURCE OF TRUTH**



First, let's talk about the problem





# Sending the digital file



Who has the original?



2 copies of the same picture

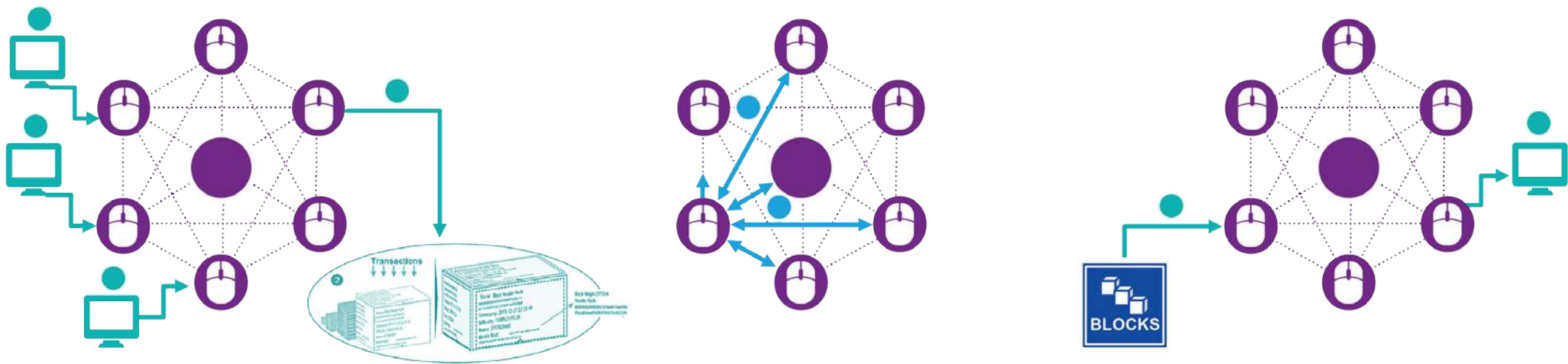
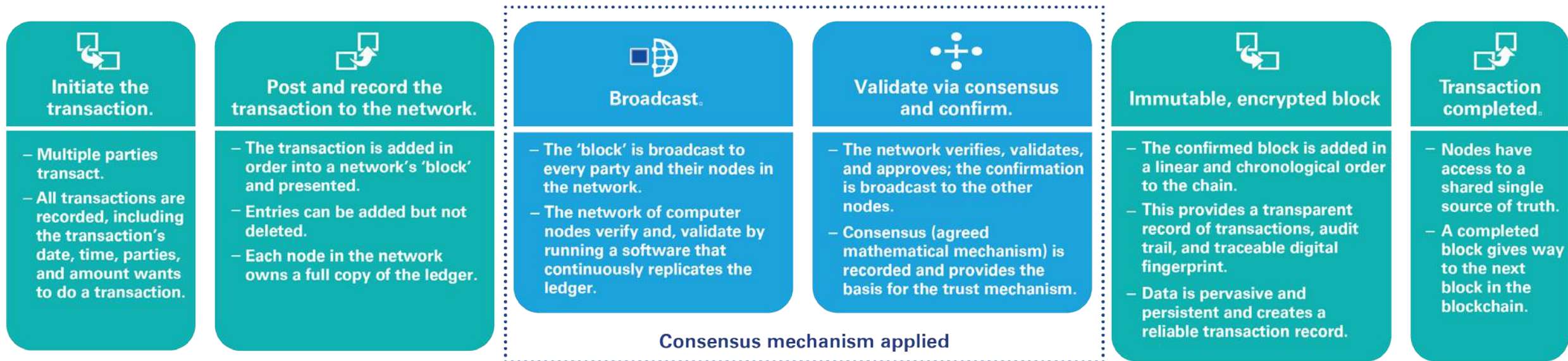


Today we solve this very problem  
using **TRUSTED** third parties



Blockchain allows to  
**RECORD AND KEEP TRACK**  
of the truth

Blockchain uses  
**UPDATE AND CONSENSUS**





The nature of the **RECORD** can be very different



transaction



vote



contract



data

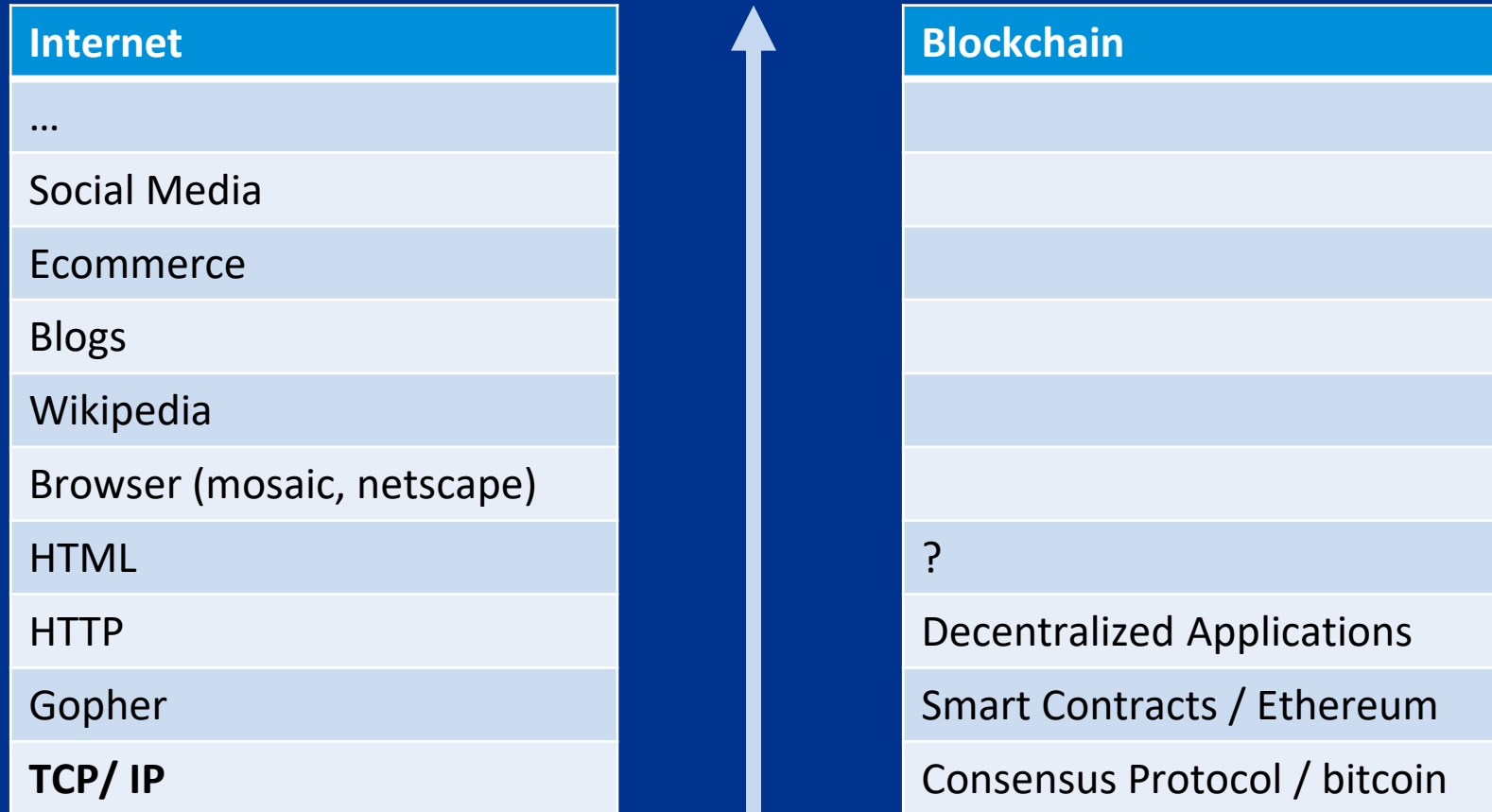
Each blockchain is a global **NETWORK**



The most important innovation since the **INTERNET**



# Adoption



# Key Components



## **Distributed Ledger Technology**

DLT is a write-once database so it registers an immutable record of every transaction that occurs.



Database



## **Cryptoasset**

Blockchains have underlying cryptographic currencies, they can tokenize any asset and track digitally and securely.



Incentive



## **Smart Contracts**

Some blockchains can store and execute both data and logic (code). Can enforce the code to make payments, update blockchain, transfer ownership, etc.



Automation



# Key Components



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## **Crypto Economy**

Describes the nature of the decentralized ecosystem being created: stakeholders, incentives, ethics, governance, monetary distribution.



## **Liquid Market**

Ability by participants to transact peer to peer creating a fluid market with properties that have more in common with commodities than foreign exchange.



# Blockchain is a distributed ledger

**Authenticated.** Every transaction is associated with an identity.

**Transparent.** It enables transparent audit trails, has the ability to require specific types of content based on the user, and transaction authorization based on permissions.

**Auditable.** The entire history of the blockchain is stored on multiple nodes and is easily viewable by an auditor, thus creating a highly transparent system.

**Tamper-proof.** The cryptographic underpinnings make the system resistant to tampering with historical data. No single participant can affect the data, and advances are regularly being made to ensure that the data cannot be changed once logged.

What are **SMART CONTRACTS** ?

SHEET NO. 1

ACCOUNT NO. 20

TERMS. Pay Barten 5<sup>00</sup> x 11<sup>00</sup>

NAME Jo Paints Yellow &amp; Wife

RATING. 8<sup>00</sup> - 1<sup>50</sup>

ADDRESS

CREDIT LIMIT.

D. &amp; C. L. &amp; CO. - CHICAGO

| DATE<br>1915 | ITEMS           | Folio | ✓ | DEBITS | DATE   | ITEMS  | Folio | ✓ | CREDITS |
|--------------|-----------------|-------|---|--------|--------|--------|-------|---|---------|
| Nov 20       | Barten Contract |       |   | 40 -   | Nov 13 | Salary | 11    |   | 9.50    |
| 20           | Strong Curio C  |       |   | 11.50  | 13     |        |       |   | 35 -    |
| 13           |                 | 11    |   | 4.50   |        |        |       |   | 11.50   |
|              |                 |       |   | 56 -   |        |        |       |   | 56 -    |
| 13           | Btw Bal.        |       |   | 35 -   | 20     | "      | 12    |   | 9.50    |
| 13           | waB "           |       |   | 11.50  |        |        |       |   | 30      |
| 20           |                 | 12    |   | 4.50   |        |        |       |   | 11.50   |
| 20           | Btw "           |       |   | 30 -   | 27     |        | 13    |   | 9.50    |
| 20           | waB "           |       |   | 11.50  |        |        |       |   | 25 -    |
| 27           |                 | 13    |   | 4.50   |        |        |       |   | 11.50   |
| 27           | Btw "           |       |   | 25 -   | Dec 4  |        | 14    |   | 9.50    |
| 27           | waB "           |       |   | 11.50  |        |        |       |   | 30 -    |
| Dec 4        |                 | 14    |   | 4.50   |        |        |       |   | 11.50   |
| 4            | Btw "           |       |   | 20 -   | "      |        | 15    |   | 9.50    |
| 4            | waB "           |       |   | 11.50  |        |        |       |   | 15 -    |
| 11           |                 | 15    |   | 7.75   |        |        |       |   | 14.75   |
| 11           | Btw "           |       |   | 15 -   | 18     |        | 16    |   | 9.50    |
| 11           | waB "           |       |   | 14.75  |        |        |       |   | 10 -    |
|              |                 |       |   |        |        |        |       |   | 10.25   |
| 18           | Btw "           |       |   | 10 -   | 20     |        | 17    |   | 9.50    |
| 18           | waB "           |       |   | 10.25  |        |        |       |   | 5 -     |
|              |                 |       |   |        |        |        |       |   | 5.75    |
|              |                 |       |   | 20.25  |        |        |       |   | 20.25   |

Q R S T U V W X Y Z



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| 13           |                 | 11    |   | 4.50   |        |        |       |   | 11.50   |
|              |                 |       |   | 56 -   |        |        |       |   | 56 -    |
| 13           | Btw Bal.        |       |   | 35 -   | 20     | "      | 12    |   | 9.50    |
| 13           | waB "           |       |   | 11.50  |        |        |       |   | 30      |
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| 20           | waB "           |       |   | 11.50  |        |        |       |   | 25      |
| 27           |                 | 13    |   | 4.50   |        |        |       |   | 11.50   |
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| 27           | waB "           |       |   | 11.50  |        |        |       |   | 30      |
| Dec 4        |                 | 14    |   | 4.50   |        |        |       |   | 11.50   |
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| 11           | waB "           |       |   | 14.75  |        |        |       |   | 10 -    |
|              |                 |       |   |        |        |        |       |   | 10.25   |
| 16           | Btw "           |       |   | 10 -   | 20     |        | 17    |   | 9.50    |
| 16           | waB "           |       |   | 10.25  |        |        |       |   | 35      |
|              |                 |       |   |        |        |        |       |   | 57.5    |
|              |                 |       |   | 20.25  |        |        |       |   | 20.25   |

```

contract token {
    mapping (address => uint) public coinBalanceOf;
    event CoinTransfer(address sender, address receiver, uint amount);

    /* Initializes contract with initial supply tokens to the creator of the contract */
    function token(uint supply) {
        if (supply == 0) supply = 10000;
        coinBalanceOf[msg.sender] = supply;
    }

    /* Very simple trade function */
    function sendCoin(address receiver, uint amount) returns(bool sufficient) {
        if (coinBalanceOf[msg.sender] < amount) return false;
        coinBalanceOf[msg.sender] -= amount;
        coinBalanceOf[receiver] += amount;
        CoinTransfer(msg.sender, receiver, amount);
        return true;
    }
}

```

Source: Ethereum.org



# Smart Contract

*Ethereum Account Type (Just like User Account)*



Address

`0x16E0022b17B...`



Balance

`0 Ether`



Code



State

```
contract Counter {  
    uint counter;  
  
    function Counter() public {  
        counter = 0;  
    }  
    function count() public {  
        counter = counter + 1;  
    }  
}
```

# Smart Contracts



A smart contract benefits from the blockchain's features: irrevocable, immutable...

**Pre-written logic** in the form of computer code

**Stored and replicated** across the distributed ledger

**Executed** by a network of computers

**Updates** the ledger itself



## Smart contracts – simple to complex

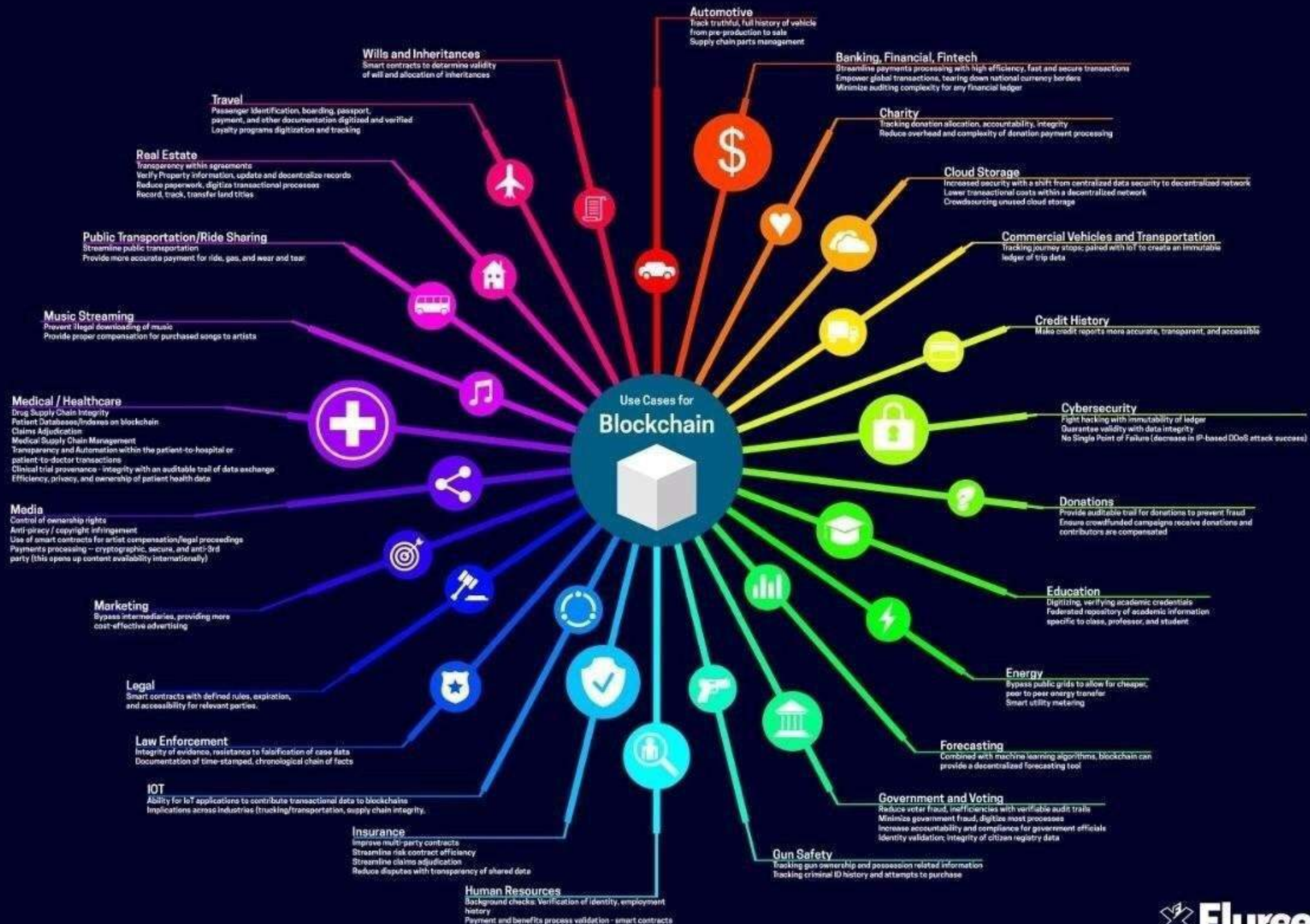


# Blockchain **DISRUPTS** business processes

## **Where there is:**

- A network with third parties who introduce cost, complexity, and latency
- A need for a common version of the truth between multiple stakeholders
- A divergence of stakeholder incentives
- A regulatory environment
- An audited environment

Blockchain in the **REAL WORLD**





# Intellectual Property Rights

## Spotify acquires blockchain startup Mediachain to solve music's attribution problem

Posted Apr 26, 2017 by [Sarah Perez \(@sarahintampa\)](#)



Next Story



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Crunchbase

Spotify

Spotify has [acquired](#) the Brooklyn-based blockchain startup [Mediachain Labs](#), whose

# New Insurance Products



## **AXA Is Using Ethereum's Blockchain for a New Flight Insurance Product**

Sep 13, 2017 at 17:50 UTC by Stan Higgins



# Record Keeping

## Delaware Blockchain Legislation to Revolutionize Corporate Record Keeping

*By IncNow | Published July 31, 2017*



Delaware corporations are now able to store corporate records on a blockchain, thanks to **legislation passed this week** by the Delaware General Assembly and signed by Governor John Carney.

This innovative legislation allows Delaware companies to finally toss the stacks of paper stock ledgers collecting dust on shelves, and provides a secure and immutable electronic record of share activity that eliminates opportunity for bookkeeping

errors and costly ownership disputes.

With the current paper-based system, tracking stock ownership in a corporation as it grows and changes produces a nightmare for many companies. It is a challenge to reconstruct the stockholders at any given point in time, including the exact number of shares held and any restrictions or agreements that apply to



# FedEx Moves Forward With Blockchain Logistics Plans



Nikhilesh De [✉](#) [🐦](#) [📡](#)

🕒 Feb 1, 2018 at 03:18 UTC | Updated Feb 2, 2018 at 02:23 UTC

FedEx, which is part of BiTA's standards board, launched a pilot program using blockchain to store data for dispute resolution, said vice-president of strategic planning and analysis Dale Chrystie. The project hopes to establish what data would be needed for a permanent ledger to ease disputes between customers sending and receiving goods through FedEx.

The shipping giant also wants to use blockchain to store its records, he said, expanding:

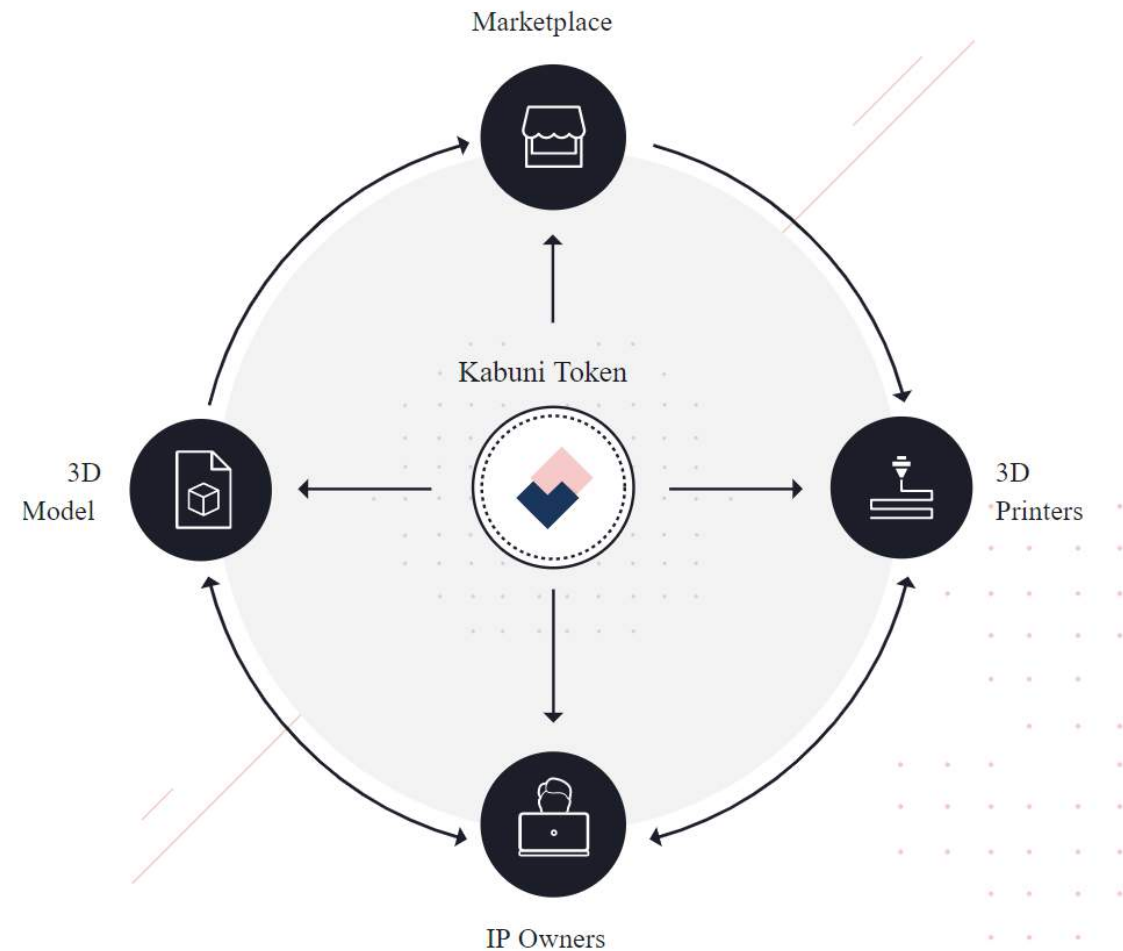
*"We have millions of records a day in our system, and we think of blockchain as a secure chain of custody that could transform the logistics industry. We believe it holds a lot of promise in that space and would streamline all that data exchange in a very secure way."*

# Manufacturing



A world where  
ideas turn into  
reality, instantly.

The blockchain platform for 3D printing at  
industrial scale that protects, prints, and pays.



Blockchain is a **GREAT OPPORTUNITY**  
for our economy, for our society

# Thank you!



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Partner, Inception Block Ventures



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